

DATE : 5 DEC 2017
PUBLICATION : NEW STRAITS TIMES
SECTION : BUSINESS
HEADLINE : SERBA DINAMIK UPBEAT ON AFRICA
CATEGORY : COMPANY
MEASUREMENT : 125.6CM²
TONE : NEUTRAL
REMARKS : NIL

ENERGY SERVICES

SERBA DINAMIK UPBEAT ON AFRICA

Group sees growth potential in region, actively bidding for O&M and EPCC jobs

KUALA LUMPUR

ENERGY services group Serba Dinamik Holdings Bhd, which has set its eyes on Africa as a growth region, is actively tendering for operation and maintenance (O&M) and engineering, procurement, construction and commissioning (EPCC) jobs in the region.

Group managing director Datuk Dr Mohd Abdul Karim Abdullah said the company was working on a few proposals for O&M and EPCC jobs in Senegal, Tanzania, the Ivory Coast and Guinea.

He said the company viewed the technical requirements sought by these markets as on a par with its specialties.

"We had successfully penetrated the region through the chloroalkali project in Tanzania and we are keen on being more active in the region.

"Our entry into Africa is advised and guided by the Islamic Development Bank," he said.

Karim said its success rate was between 30 per cent and 40 per cent.

He said Africa was a suitable region to expand its business compared with the European and American markets as the latter two posed tough entry points as well as being deemed matured markets.

Serba Dinamik's tender book currently stood at RM12 billion, comprising O&M projects as well as EPCC, he said.

"Our outstanding order book is worth RM4.8 billion, RM3.55 billion of which was contributed by O&M projects, and the balance coming from EPCC.

"Serba Dinamik's revenue is mainly derived from O&M (80 per cent) and EPCC (18 per cent), while the remainder is contributed by our training and education segment," he said.

On the European market,

Karim said Serba Dinamik's unit based in the United Kingdom, Quantum Offshore Ltd, which operates in engineering, manufacturing and rotating equipment in the oil and gas (O&G), utilities and construction sectors, serves as a model to all of its projects.

"Quantum's revenue is quite small, at around RM5 million. Its core focus are heavy capital expenditure projects.

"Given that the O&G industry is undergoing a recession, we expect the performance to remain at its current level.

"But, most importantly, we bring the technology we gained from our UK operations to Malaysia and the Middle East," he said.

Serba Dinamik's share price rose by four sen to close at RM3.24 at lunch yesterday from RM3.20 last Thursday.

The market was closed last Friday due to a public holiday.

Bernama



Serba Dinamik Bhd group managing director Datuk Dr Mohd Abdul Karim Abdullah (right) and chief financial officer Syed Nazim Syed Faisal with the company's annual report at a press conference in May this year. Serba Dinamik's tender book currently stands at RM12 billion. PIC BY AIZUDDIN SAAD